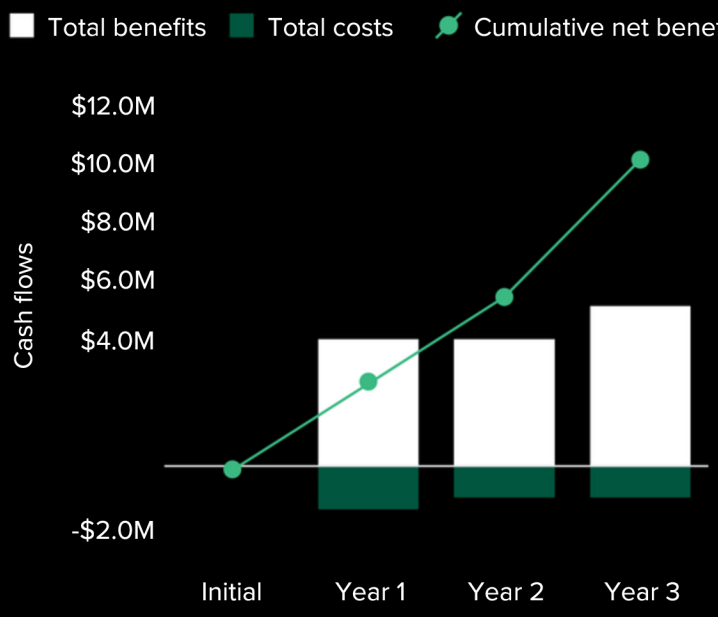
FORRESTER®

The Total Economic Impact™ Of M-Files

After interviews with five representatives from four organizations using M-Files, Forrester aggregated the data and concluded that M-Files has the following three-year financial impact on a composite organization.

CASH FLOW CHART (RISK-ADJUSTED)



ROI
301%

BENEFITS PV
$10.7M

NPV
$8.0M

M-FILES BY THE NUMBERS

- **65%** velocity increase for document search, discovery, summarization.
- Increased workflow efficiency by **75%.**
- Accelerated project timelines by **10%,** expediting revenue and profit.
- **14 hours** saved annually per user and **30%** time savings for auditors on security and compliance tasks.

VOICE OF THE CUSTOMER

"Our potential to grow [with M-Files] is limitless. We can get as much storage as we need. We can buy licensing as we need it and we're not really locked into anything. Our M-Files adoption can grow as we grow. Within the first three months of the adoption of our first use case, we've probably tripled our licenses and quadrupled our storage just because it grew exponentially faster than we thought it was going to. People quickly saw the benefit of what M-Files could do for them."

DIRECTOR OF ARCHITECTURE TECHNOLOGY, CONSTRUCTION

"With M-Files, customizability has always been there. We can automate any process or workflow that we want to on M-Files ... even those that weren't possible on other [solutions]. We can always build what we want, which has been a huge value to us."

"INTERNAL SERVICE MANAGER, PROFESSIONAL SERVICES

"The net cost is lower with M-Files, but we also get access for more users and a lot more capabilities."

CIO, INSURANCE

Commissioned by: M-Files

This document is an abridged version of a case study commissioned by M-Files titled: The Total Economic Impact™ Of M-Files.

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